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## MANTSINEN enters Polish markets with PAKIET

Finnish MANTSINEN Group Ltd Oy is pleased to announce that it will start a distribution partnership with Polish company PAKIET for the distribution of the full range of Mantsinen hydraulic cranes and spare parts as well as the service on existing and new machines.

PAKIET is a family company, which has been serving scrap handling sector for nearly 20 years. PAKIET began as service and maintenance provider and it is committed to provide the best possible customer service. Over past few years PAKIET has strengthened its product range towards material handling. PAKIET is already a dealer of Terex-Fuchs and Genesis, among others.

Mr. Piotr Rzeszutek, Sales and Marketing Director at PAKIET, is excited to add Mantsinen to their product line. "The technical innovations, outstanding efficiency and reliability of Mantsinen Material Handlers are unparalleled. Especially we were impressed by Mantsinen HybriLift® energy saving solution, which has been introduced on the market already 2008 and increases fuel economy by up to 35 %."

Mr. Rzeszutek adds: "We look forward to introduce Mantsinen machinery to our Polish customers. Mantsinen Material Handlers can provide the lowest cost per ton solution, which is essential on the highly competitive Polish markets."

Speaking for Mantsinen Group Ltd Oy, Area Sales Director Tapio Pirinen comments that Mantsinen is pleased to find a partner who shares Mantsinen values and has a strong background. "PAKIET has a strong presence in the material handling sector and their service organization is customer-oriented, well-equipped and educated. This made it easy to begin the partnership."

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